



27<sup>th</sup> July, 2010

## NTUS PAY BRIEFING

In response to the derisory pay offer detailed in the NTUS response to the Financial Report dated 6<sup>th</sup> July, we have now submitted the formal NTUS core pay claim.

At a meeting with management yesterday we presented a joint claim for a 1 year pay deal greater than the RPI August 2010 figure based on the following criteria: -

*The pay claim is submitted in the context of what has been the second year of record profits for NATS and the second year of record dividends paid by NATS.*

*The pay freeze which has had to be endured by our members contrasts even more dramatically with the 'eye-watering' bonuses and remuneration received by the two out-going Chief Executives. This pay claim also relates to a period where over the year the workforce has reduced by more than 336 staff.*

*Against the backdrop of the above there is a need for NATS to recognise the fundamental contribution which our members have made. This includes:-*

- *Delays are at an historic low with NATS now recognised as one of the top three performers within Europe as opposed to being amongst the bottom three;*
- *The successful delivery on time and to budget of the two-centre strategy with a minimal impact upon customers;*
- *The maintenance of an excellent safety record;*
- *A significant reduction in the cost base of the organisation;*
- *The extension of a number of crucial contracts including Manchester and Luton;*
- *The winning of new business;*
- *The introduction of EFPS;*
- *The continued movement towards an acceptable settlement as part of CP3.*

Management's response was less than enthusiastic and no improved offer was made.

We expect that the negotiations will be difficult and protracted.

We meet again on 1<sup>st</sup> September.

*Dave Carty*

NTUS Chair

*Ian McNeill*

NTUS Co-ordinator